

ADELAIDE AT A GLANCE

CURRENT MEDIAN HOUSE

\$770,000

CURRENT MEDIAN UNIT

\$506,250

In the current stage of cycle

The Adelaide house market has a **Hold Rating** while the unit market has a **Hold Rating**.

If buying houses, it would be best suited to a Long Term Hold Strategy. If buying units, it would be best suited to a **Medium Term Hold Strategy**

We classify the Adelaide house market currently as a **Medium Risk Investment**, and the Adelaide unit market as **High Risk Investment** based on the underlying economy.

Legend

Medium Term Strategy = 4 to 7 years Long Term Strategy = 10+ years

POPULATION



Current: 1,426,803

Current Growth Rate: 1.99% Avg 10 Yr Growth Rate: 1.16% UNEMPLOYMENT RATE

HOUSE YIELD

LONG TERM COMPOUNDED GROWTH PA (1980) IS **7.10**% FOR HOUSES & (1993) 5.73% FOR

UNITS.

Houses the last 3 years have seen 11.20% PA growth, units 10.03%.

ADFI AIDF CAPITAL CITY EDITION 24.1 Average Days on Market

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Houses : 31 Units: **28**



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EXECUTIVE SUMMARY

| KEY MARKET INDICATORS Positive |
|---|
| Affordability Index HOUSE V. Price Movement |
| SUPPLY & DEMAND - Positive Does Demand Exceed Supply? |
| Change in Population 13 State Population Movement 14 Dwelling Sales 15 Dwelling Approvals V. Population % Change 16 |
| AFFORDABILITY - Negative Is Property Affordable? |

| Dwelling Approvals V. Population % Change | <u>16</u> |
|---|-----------|
| AFFORDABILITY - Negative Is Property Affordable? | |
| Affordability Index HOUSE V. Price Movement Affordability Index UNITS V. Price Movement | |
| Price to Income Ratio | 18 |
| Rent to Income V Affordability | <u>19</u> |
| FHBs as % of Population | <u>20</u> |

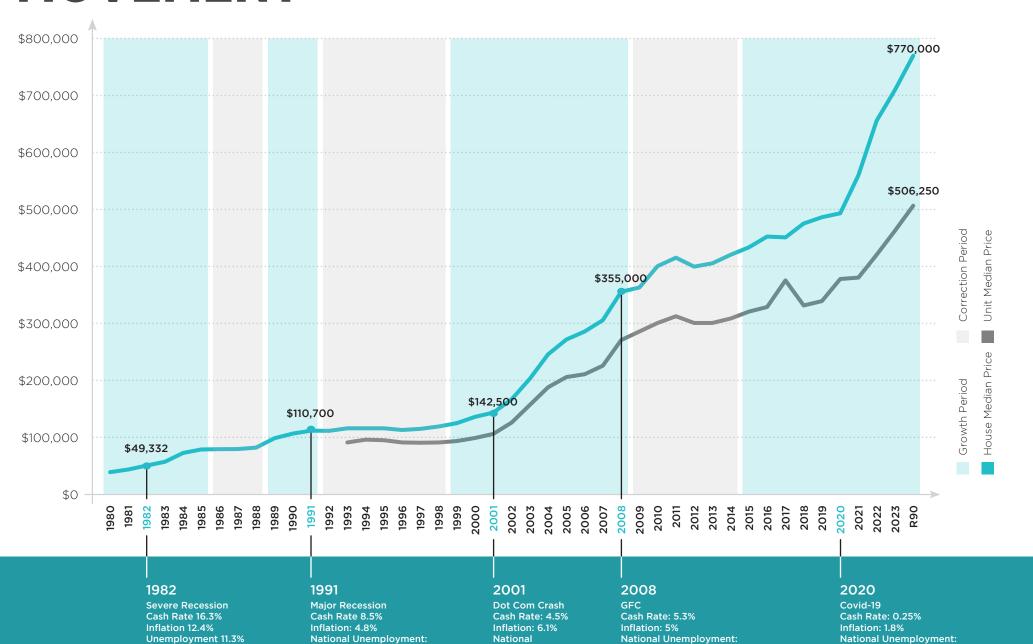
| CONFIDENCE - Positive Is There Confidence In The Market? |
|--|
| Retail Turnover Growth |
| MONEY SUPPLY - Positive Will There Be More or Less Money Into The Economy? |
| Gross State Product V. Median Price Movement 24 |
| INVESTMENT VALUE - Slightly Positive Is This Market Showing Value? |
| Current Investment Value - Per Capital City |
| RISK - Slightly Negative Is There Potentially Downside Volatility? |
| Affordability Index HOUSE V. Price Movement |

Positive
Slightly Positive
Neutral
Slightly Negative
Negative

ADELAIDE HOUSE PRICE MOVEMENT

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Unemployment: 6.9%

OUR VIEW OF THE ADELAIDE **HOUSE** MARKET



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PEAK

The market has peaked based on its historic performance. Consider selling in this market after consultation with your financial planner or property investment adviser.

HOLD

This market is only appropriate to enter with a long term property strategy. Growth in the short term is expected to be limited, but quality assets held long term will continue to perform.

BUY MOMENTUM

On a macro level the market is at or close to halfway through this growth cycle and demand for quality property is strong and rising. Macro fundamentals are present to support growth in the short term.

T ANGE - HOUSES DOWNSIDE RISK **PEAK** The market has moved past its

DOWNSIDE

STAGNATION

FORMANCE

BUY

MOMENTUM

peak historic performance. There is a significant risk for the market to experience a downturn in the near future.

STAGNATION

The market is moving through a correction stage. We see minimal opportunity for growth in the short to medium term.

BUY VALUE

This market offers good investment value with macro fundamentals present to support growth in the short to medium term. Buy at the true market bottom to take advantage of the full growth upswing, with cyclical risk at its lowest.

For more information on the Adelaide market, including individual property and suburb information, call to speak to one of our professional property advisors on (03) 8539 0300.

BUY



ADELAIDE HOUSE V. UNIT PRICE COMPARISON

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POSITIVE



This graph shows the comparison between house and unit price movements and the percentage difference for each year. \$800,000 100% \$700,000 83% 80% \$600,000 80% 74% 74% 80% 506,250 76% 73% 70% 72% \$500,000 60% \$400,000 40% \$300,000 \$200,000 20% \$100.000 2010 2014 2015 2016 2017 2018 2019 2020 2011 2012 2013 House Price % Difference (Avg 76%)

OUR VIEW OF THE ADELAIDE **UNIT** MARKET



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PEAK

A CONSTRUCTION OF THE PARTY OF The market has peaked based on its historic performance. Consider selling in this market after consultation with your financial planner or property investment adviser.

HOLD

This market is only appropriate to enter with a long term property strategy. Growth in the short term is expected to be limited, but quality assets held long term will continue to perform.

BUY MOMENTUM

On a macro level the market is at or close to halfway through this growth cycle and demand for quality property is strong and rising. Macro fundamentals are present to support growth in the short term.

DOWNSIDE RISK

The market has moved past its peak historic performance. There is a significant risk for the market to experience a downturn in the near future.

STAGNATION

The market is moving through a correction stage. We see minimal opportunity for growth in the short to medium term.

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BUY

VALUE

PEAK

FORMANCE

BUY

MOMENTUM

DOWNSIDE

RISK

STAGNATION

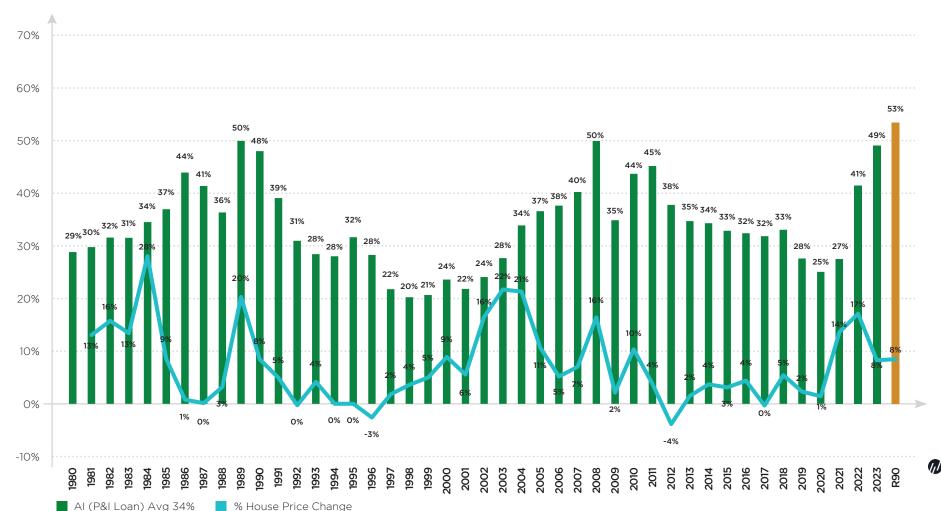


AFFORDABILITY INDEX V. PRICE MOVEMENT - HOUSE



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This graph displays the impact interest rates have on house price movements. Performance Property's Gross Affordability Index (AI) is a measure of the average mortgage repayments versus the average income. The AI is calculated using the median price, average wage (before tax), assumes a 20% deposit, the current variable interest rate and Principle & Interest repayments over a 30 year loan term. For the current year, the rolling 90 days (R90) is shown to convey latest market status.

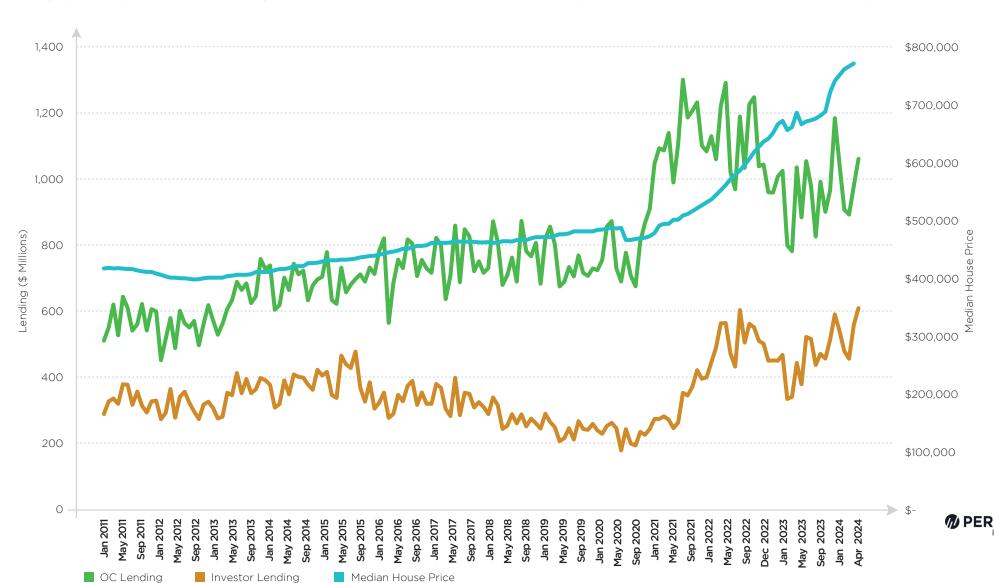


SA MONTHLY HH LENDING TO OC V. MEDIAN HOUSE PRICE



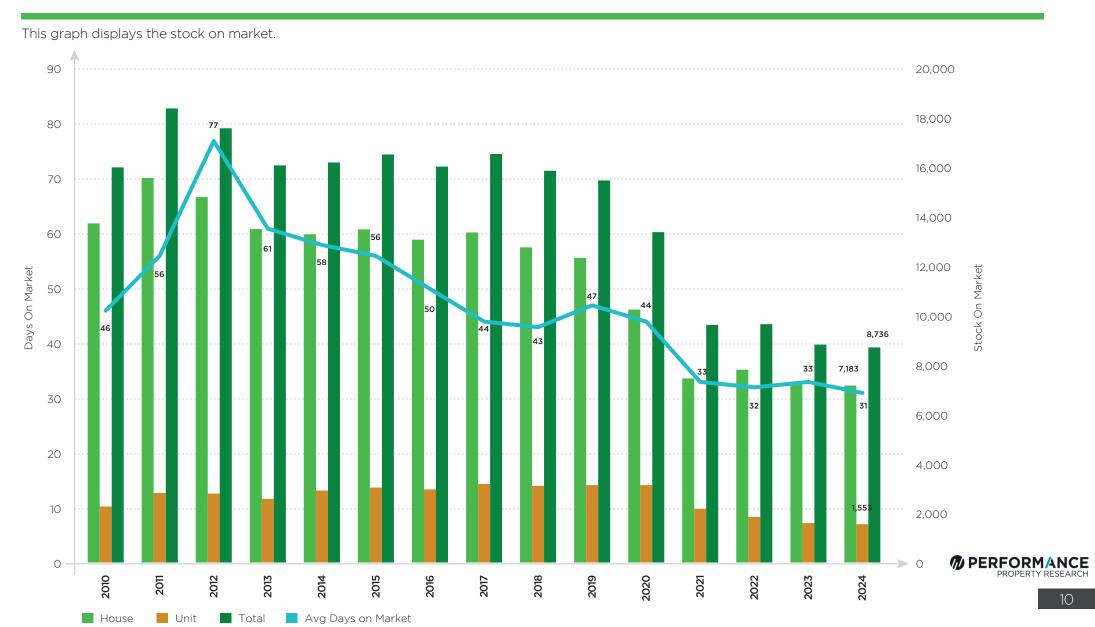
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This graph displays the value of housing finance for the state each month for owner occupiers and investors versus the median house price.



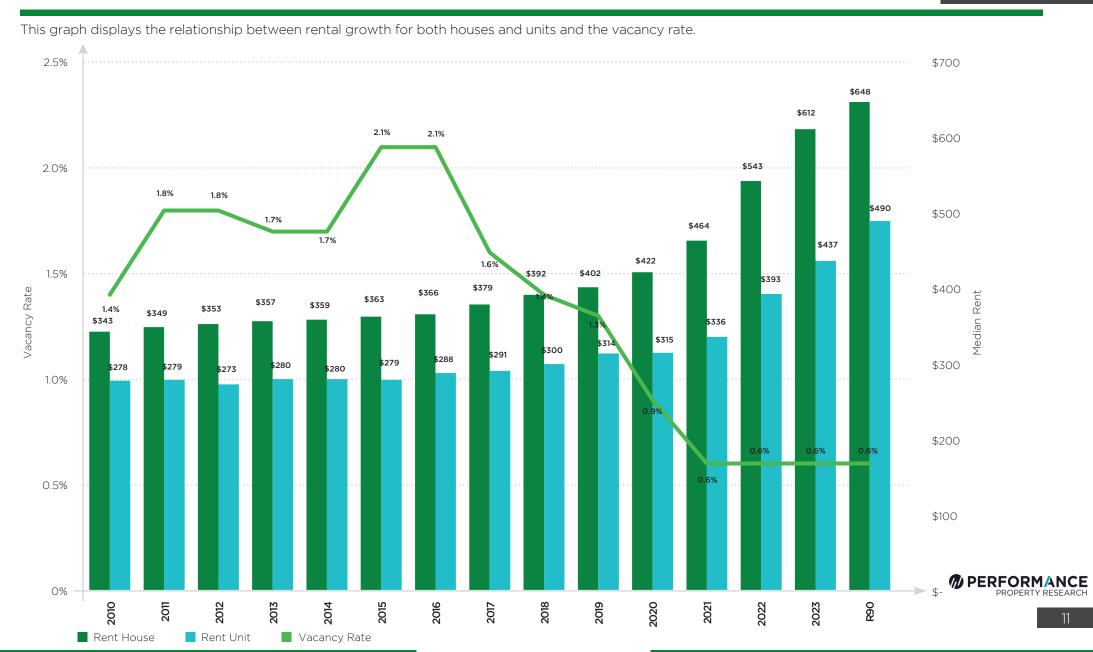
STOCK ON MARKET V. AVG DAYS ON MARKET

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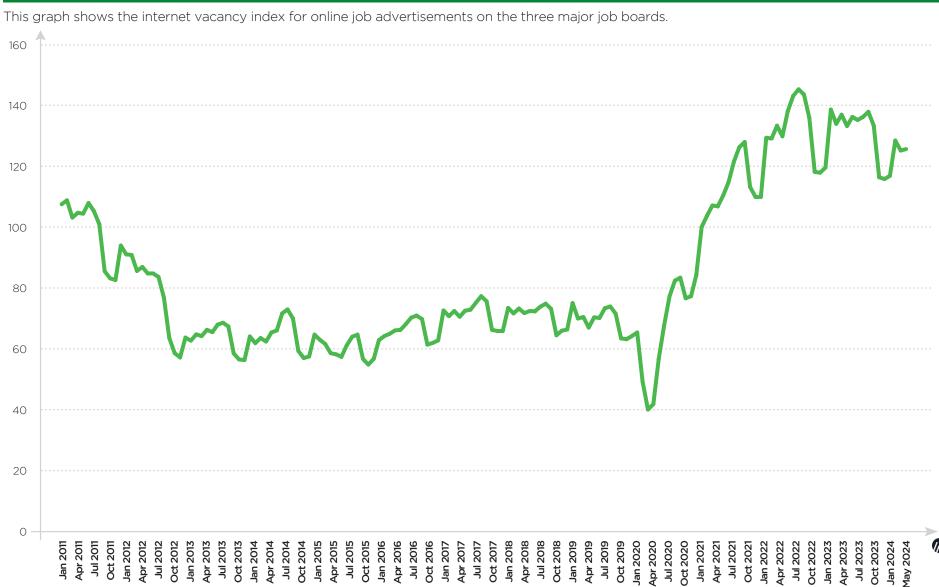
VACANCY RATE V. RENT

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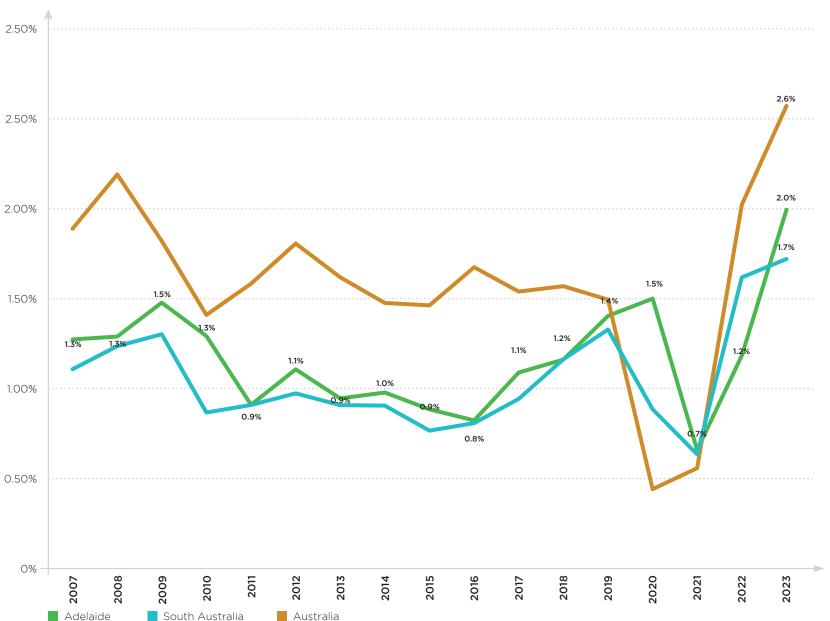
JOB CREATION INDEX - ADELAIDE

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CHANGE IN POPULATION

This graph shows the percentage change in the population growth rate for the city, state and Australia.



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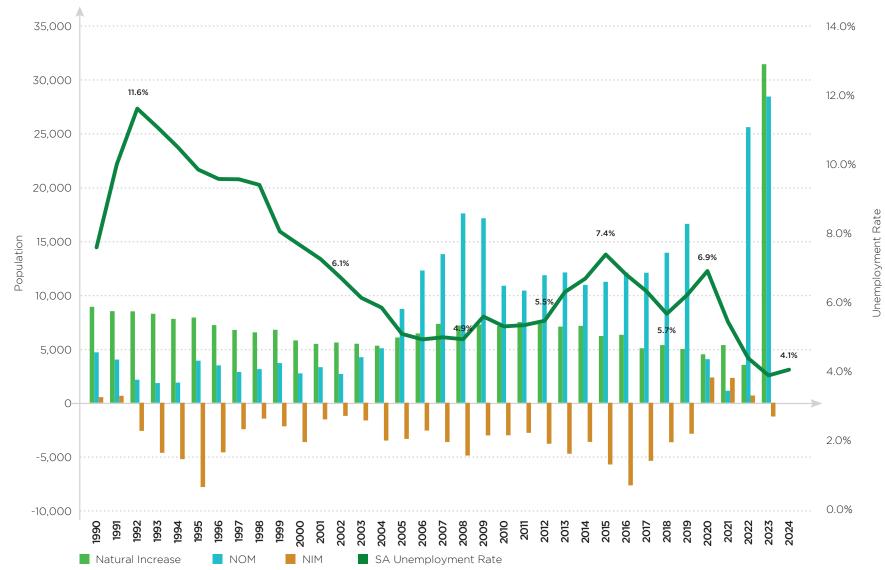


SOUTH AUSTRALIAN POPULATION MOVEMENT TYPE

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This graph demonstrates the breakdown of Natural Increase, Net Overseas Migration (NOM) and Net Interstate Migration (NIM) for the state.







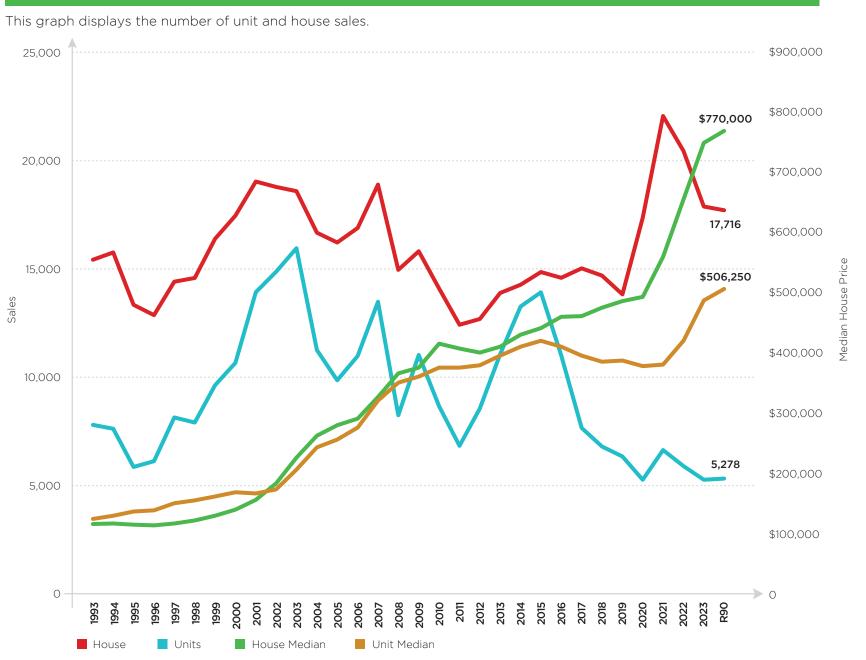
DWELLING SALES

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SLIGHTLY



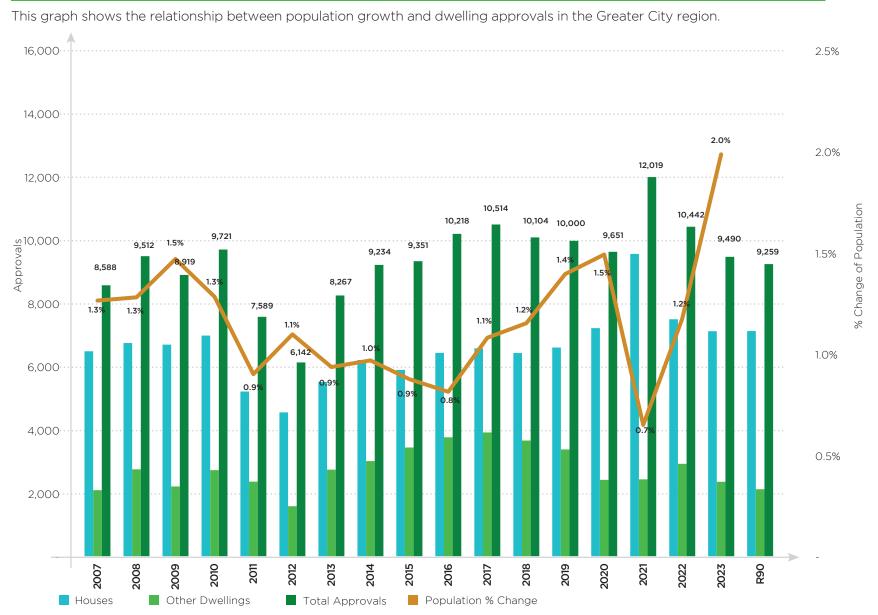


DWELLING APPROVALS V. POPULATION % CHANGE

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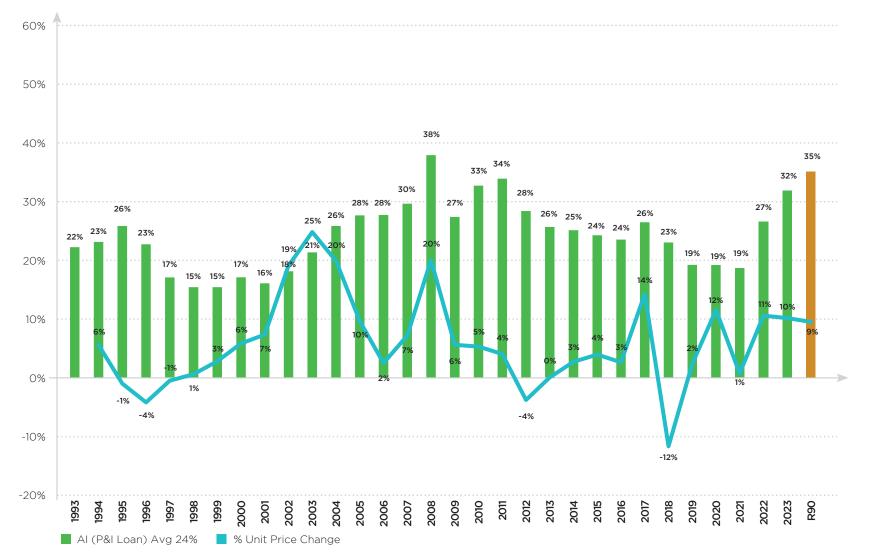


AFFORDABILITY INDEX V. PRICE MOVEMENT - UNIT

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This graph displays the impact interest rates have on unit price movements. Performance Property's Gross Affordability Index (AI) is a measure of the average mortgage repayments versus the average income. The AI is calculated using the median price, average wage (before tax), assumes a 20% deposit, the current variable interest rate and Principle & Interest repayments over a 30 year loan term.



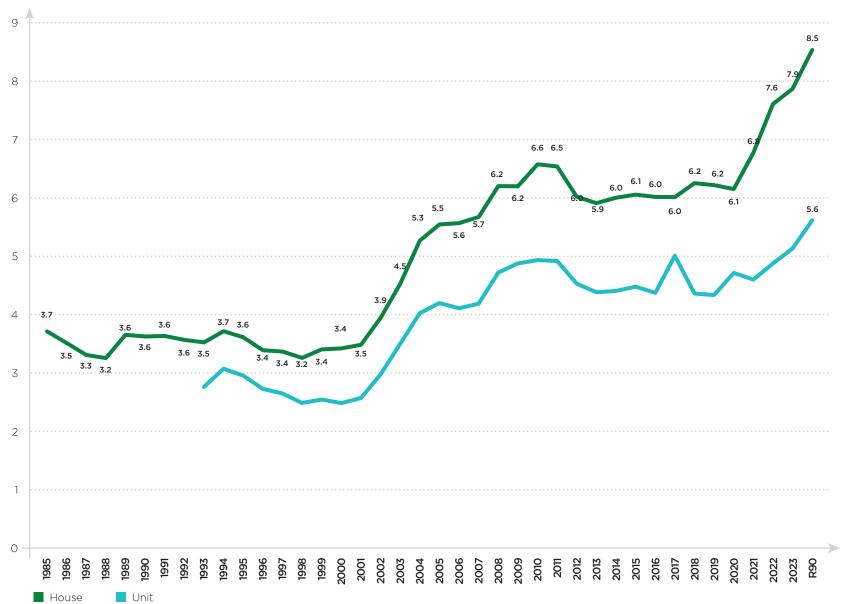


SLIGHTLY



PRICE TO INCOME RATIO

This graph displays the price to income ratio which is the relationship between the median house price and the average annual income. This also represents the average time taken to save a 20% deposit when assuming 20% of the average wage is saved.



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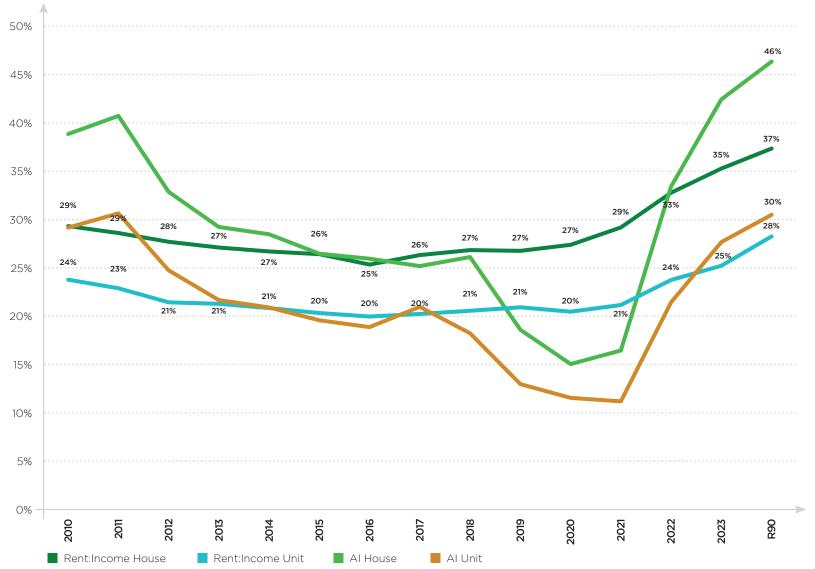
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NEGATIVE



INCOME TO RENT V. AFFORDABILITY INDEX

This graph displays the percentage of the average wage that pays the median rent versus the Performance Property Affordability Index using an Interest Only Loan.



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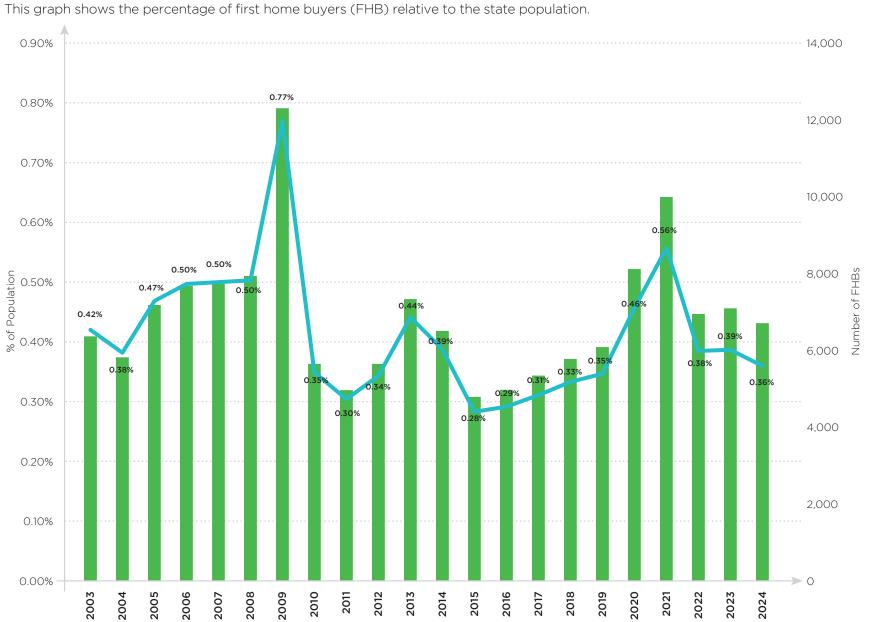
NEGATIVE



FHBS AS A % OF POPULATION

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FHB Numbers

FHB as % of Population

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SLIGHTLY

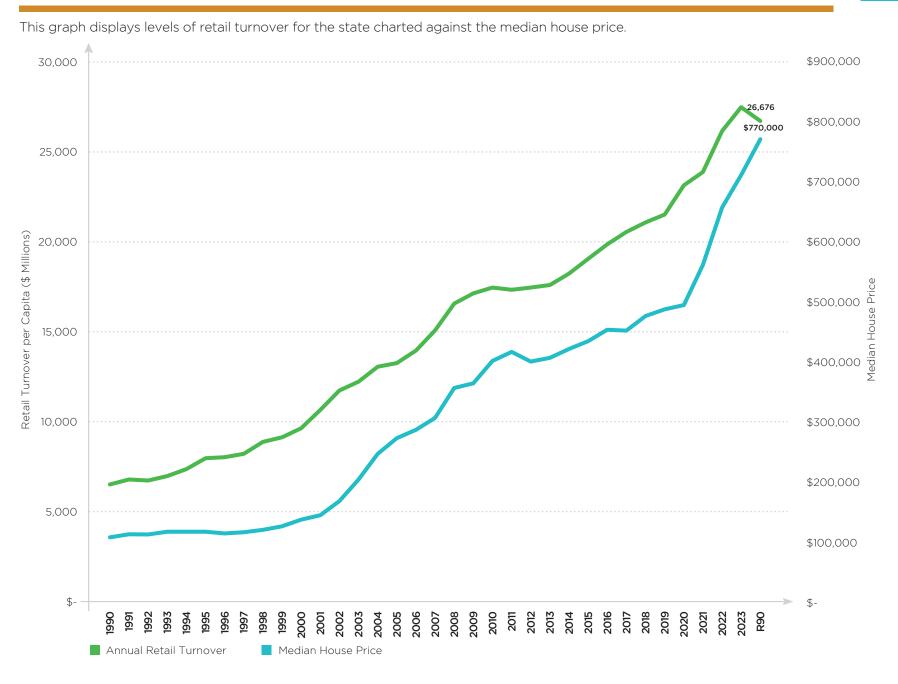


RETAIL TURNOVER GROWTH

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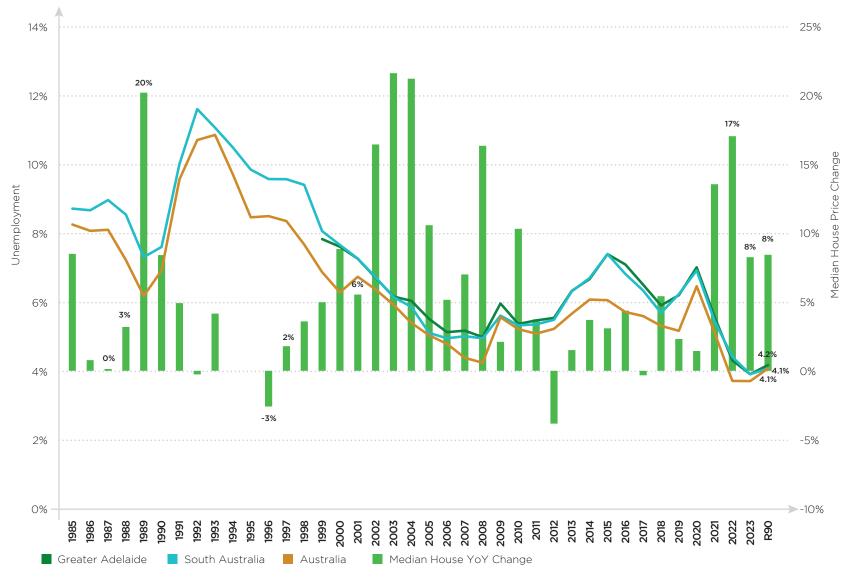






UNEMPLOYMENT V. MEDIAN HOUSE PRICE CHANGE

This graph shows the relationship between the state and national unemployment rate as a yearly average from 1980 and the current, most recent rate.



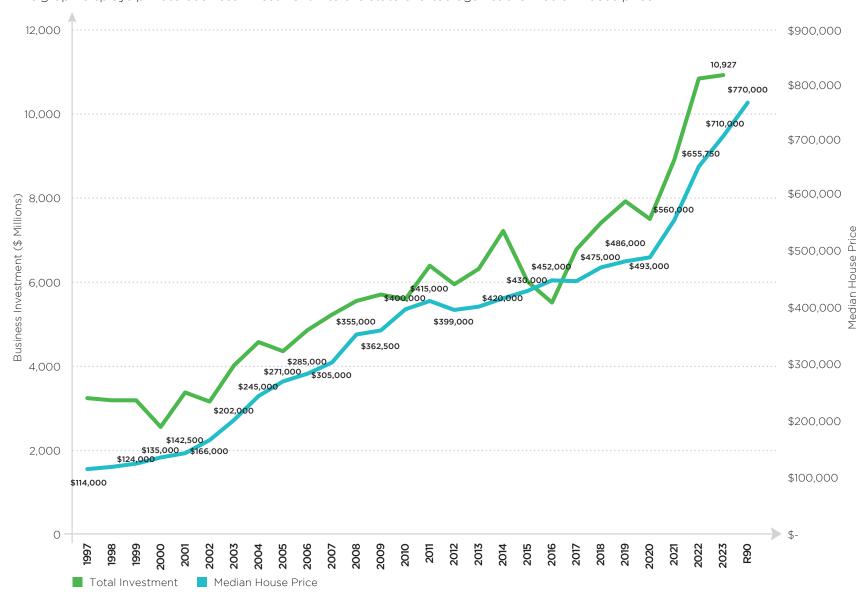
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SOUTH AUSTRALIAN PRIVATE BUSINESS INVESTMENT

This graph displays private business investment into the state charted against the median house price.



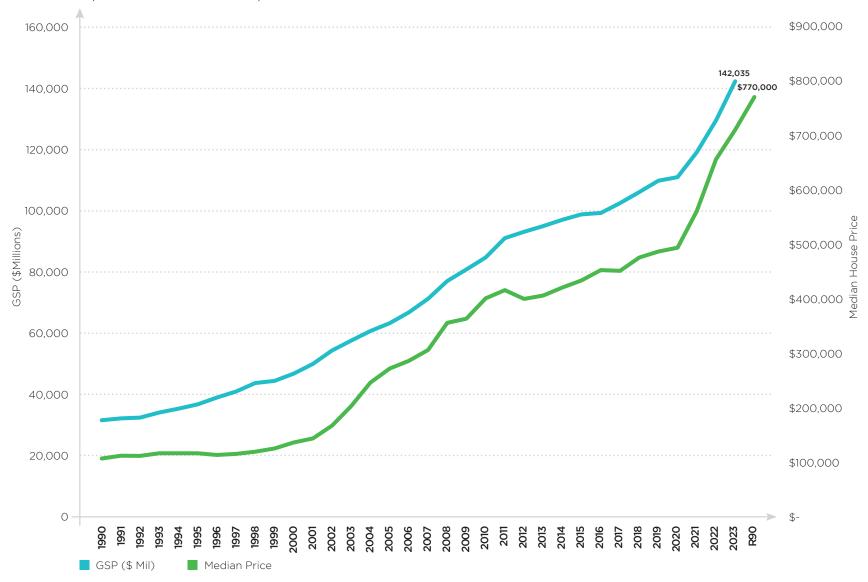
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GROSS STATE PRODUCT V. MEDIAN PRICE

This graph displays Gross State Product charted against the median house price. Gross State Product is the measure of final goods and services produced in the state in a period of time.



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CURRENT INVESTMENT VALUE

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SLIGHTLY POSITIVE



This graph compares the gross yield for houses and units in each of the five major capital cities. 6.0% 5.3% 5.0% 4.3% 4.4% 4.4% 0% Brisbane Adelaide Melbourne Perth Sydney

Houses

Units

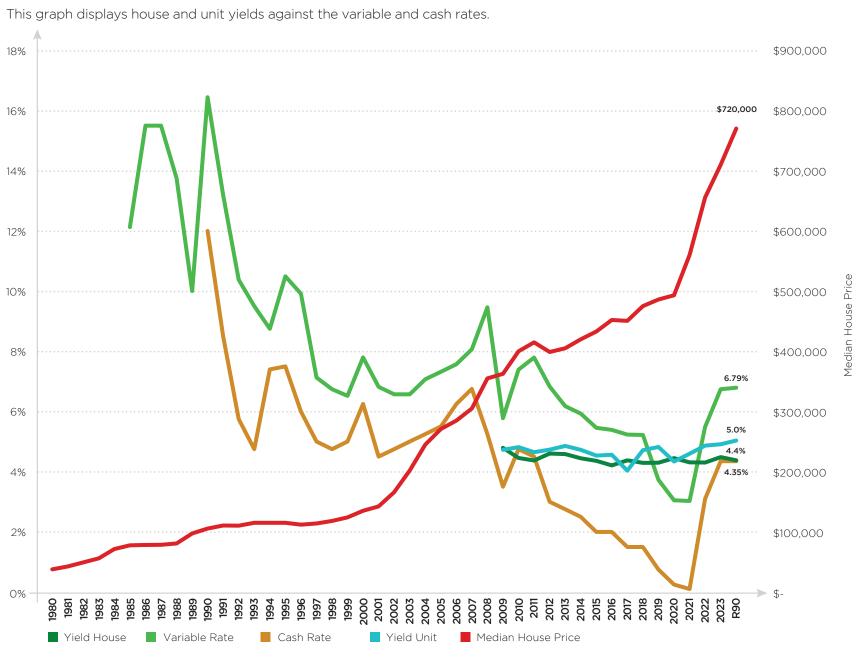
YIELD V. INTEREST RATES

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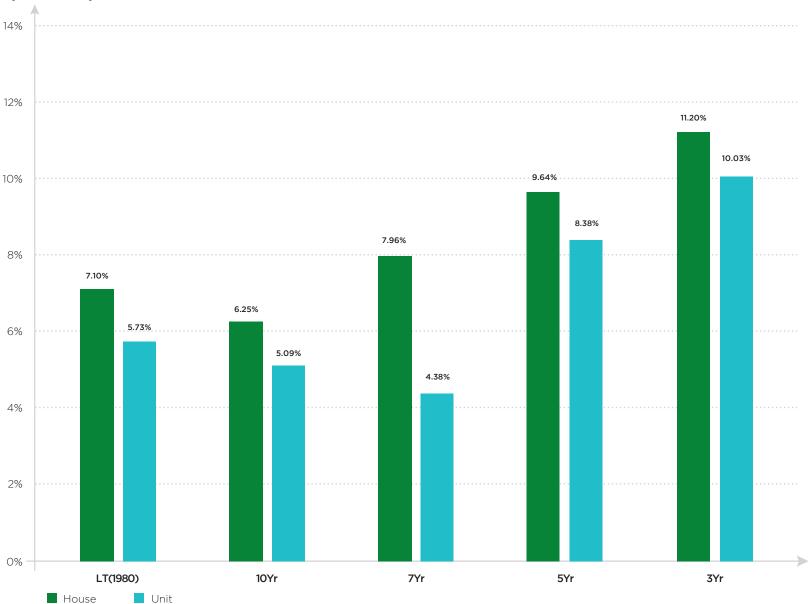






LONG TERM TRENDS

This graph displays the annual compounded growth rates for houses and units over the long term, and the last 10 years, 7 years, 5 years and 3 years.



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NEGATIVE

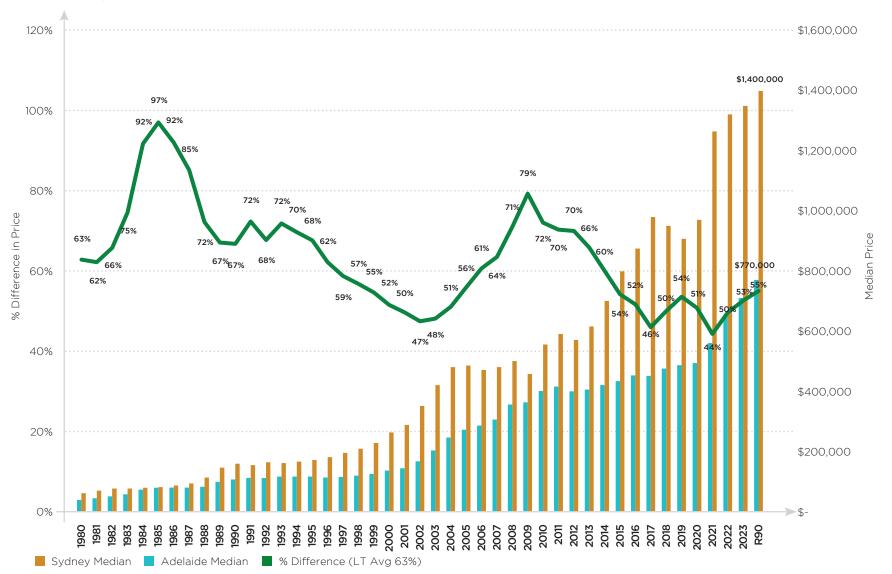


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ADELAIDE V. SYDNEY PRICE MOVEMENT

This graph shows a relationship between the Adelaide median and the Sydney median and the percentage difference between them for each year.



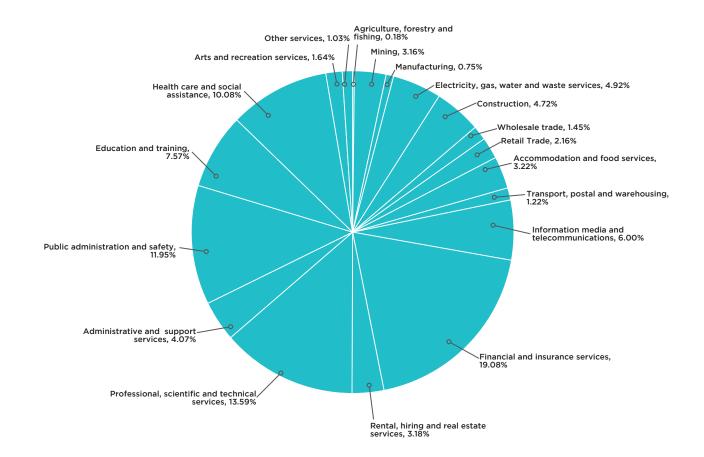
SLIGHTLY



INDUSTRY VALUE ADDED

Industry Value Added is the total value of goods and services produced by an industry after deducting production costs.

INDUSTRY BREAKDOWN



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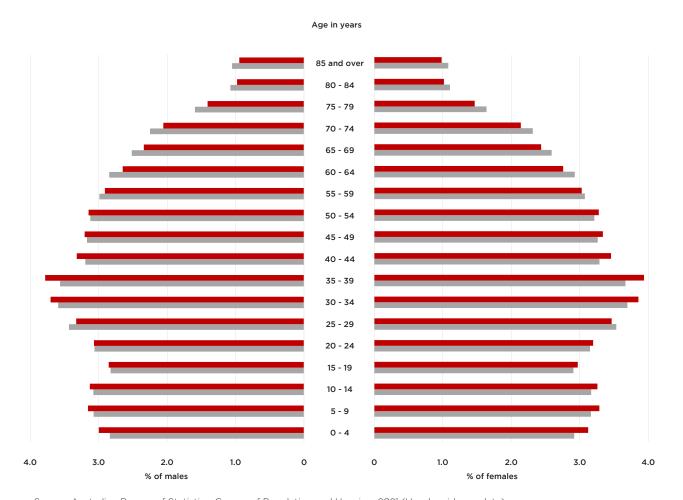


SLIGHTLY POSITIVE



POPULATION PYRAMID

The population pyramid demonstrates the breakdown of the different ages and sex percentages of the population. The dominant consumer base of a population is the 35 to 49 age brackets and ideally we like to see the preceding age brackets larger as they age to replace the existing group.



Source: Australian Bureau of Statistics, Census of Population and Housing, 2021 (Usual residence data).

Greater Adelaide Australia

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PERFORMANCE WHY USE US?



PERFORMANCE PROPERTY ADVISORY IS A DYNAMIC PROPERTY FIRM PROVIDING **PROPERTY ACQUISITION SERVICES ACROSS AUSTRALIA. OUR** FIRM IS COMPLETELY **RESEARCH DRIVEN AND WE APPLY A SOUND** COUNTERCYCLICAL INVESTMENT APPROACH.

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OUR PROCESS



PERFORMANCE PROPERTY ADVISORY SERVICES

- Property Acquisition
- Property Management
- Portfolio Review
- Sales Advisory / Vendor Advocacy

DATA **SOURCES:**

- Australian Bureau of Statistics
- BIS Shrapnel
- Residex
- SQM Research
- CoreLogic RP Data
- Foreign Investment Review Board
- Australian Trade & Investment Commission

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HEAD OFFICE

Level 10, 30 Collins St Melbourne VIC 3000 Phone: (03) 8539 0300

Email: info@performanceproperty.com.au

